



maniscalco®

 **australian for mosaics®**

Quarterly Newsletter

May 2017



Botany Bay Pebbles—Coins

Show us your talent!

We are always looking for the best installation pictures. If we use your picture in our newsletter, catalog, or on our website, we will send you a Starbucks gift card as a thank you. Plus your store will also be mentioned in the photo credits!

Send your pictures to your local sales rep or directly to newsletter@maniscalcostone.com.

In This Issue

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- 2017 Product Launch
- Digga Know?

News From our Owner

G' day Cobber's (Mates)!

We have kicked the first quarter of the year running and as flat out like a lizard drinking (very busy)! 2016 was a beaut (great) year and I am really looking forward to the remainder of 2017. We have a ton of things going on this year which The Maniscalco Team are really working hard at and I am totally excited about. Our guys have done such a terrific job with getting everything together and organized.

Firstly starting with the total revamp of our pricelist and merchandizing brochure layouts. They look amazing and we have already received bonzer (awesome) feedback from our customers about this. The new 2017 catalog is a ripper (great). Available now and ready to ship, contact customer service for details on how to get your hands on one.

We have totally rebuilt our website and I can confidently tell you that you will be wrapped (happy as) with the new set up/layout.

www.maniscalcostone.com While you are on the website check out our new 2017 products! We have added items to our Sydney Harbor Metal series, Botany Bay Pebble series, Simpson Desert Glass & added a new line of ceramic glazed mosaics named the Pilbara Series which I am absolutely stoked (happy) about.

So, get on the blower (phone) and call us at 650.363.8233 or send us an email and our beaut (great) customer service team will be more than happy to help you get what you need. You can also contact your local representative for more information about any of the exciting information I mentioned above.

So you think that is a lot going on in 2017? Well we had our annual customer event down in Mexico at the end of February and just like last year it was a terrific and awesome experience for all who attended. We also have many other customer and tile events over the next 6 months that will keep us real busy and on top this, some other real exciting news that I can't tell you just yet ☺

We are excited to promote all the new products and tools that The Maniscalco Team has worked so hard on to put together for our customers. We are constantly working on streamlining our processes and systems to make it an enjoyable experience to work with Maniscalco. I want to thank everyone of my team members for everything they have done to make this all happen.

I am stoked (pumped) about what 2017 will bring for Maniscalco and its customers!

I look forward to travelling this year around the US and visiting our clients. So look out mates, I could be over in your neck of the woods (your way) soon. Thank you to all Maniscalco customers for your wonderful support. We value and appreciate your business, and my crew and I wish you all the very best for the rest of 2017.

Hooroo (cheers) - Rob



Mexico 2017—Rob, Greg, & Kieron

Greg Chalmers (MAXimum Chances Founder) surprised us in Mexico to personally thank some of the customers who have donated their Roo Rebate, your generosity is making a difference!

Thanks to all the Maniscalco Customers who have contributed by buying Maniscalco products, as a percentage of every dollar goes to help.

Visit there website: www.maximumchances.org



Featured Staff!

Alicia has been with the company since 2014. Her position here at Maniscalco helps provide samples to our many customers. She has a love for music and social media. Alicia plans to finish school and follow her dream of becoming an audio engineer (producer). When she is not at work she enjoys spending time with her friends making positive memories and listening to music.



Alicia Russeau

BONZER MARKETING TOOLS

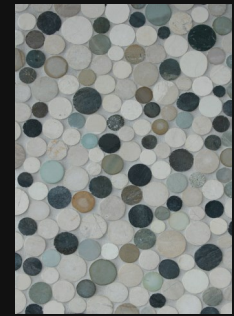
Here are some concept boards from our Wallaby Wall Art collection. These are used to help your customers visualize, and they help sell product.



MWWA49
Simpson Desert



MWWA48
Pilbara Mosaic



MWWA47
Botany Bay Pebbles



MEXICO

Product Launch 2017



Benefiting The Maximum Chances Foundation.



Team Maniscalco & Mates - 60's Theme Beach Party

The second annual Maniscalco Mexico Product Launch is done and dusted. Customers joined Team Maniscalco at The Hard Rock Hotel, Puerto Vallarta for a few days of fun in the sun.

The 2017 product launch was a huge success and we managed to raise a tidy sum for Maximum Chances. The theme this year was the 60's and I have to say the costumes were amazing!

Also thanks to all our team at Maniscalco, getting this thing organized is a true team effort and at Maniscalco we have one of the best.

Planning is already underway for an even bigger and better event in 2018!



Grand Prize!!!!

Our good mates from Stonewood Flooring, walked away with the Grand Prize, a trip for two to The Land Downunder!



60 Costume Winners! Billy & Andrea

These two put the "Hip" in Hippy!



In Loving Memory!

Kevin Haas

7/16/53 - 2/18/17



2017 Maniscalco Product Launch

Maniscalco is happy to introduce the brand new Pilbara Series, as well as some bonzer additions to the Botany Bay, Simpson Desert and the Sydney Harbor Metal Series.

Botany Bay Series

- Natural-12"x12"
- Coins-12"x12"

Simpson Desert Glass

- Dots 7/8"-11 1/4"x11 3/4"
- Subway-3"x6"
- Plank-3"x11"
- Liner-5/8"x11 3/4"

Pilbara Mosaic

- Concave 2"x6"-11 3/4"x11 3/4"

Sydney Harbor Metals

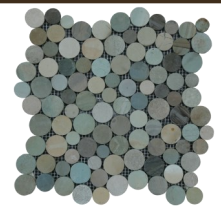
- Kensington-1/2"x12"



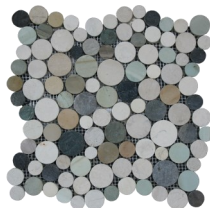
Q110-Shadow



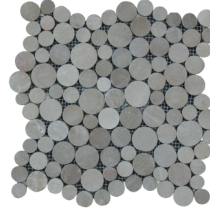
Q111-Shadow
Blend



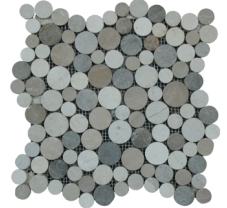
Q503-Olive



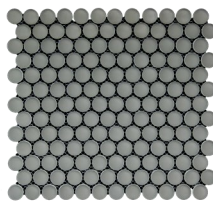
Q508-Botany Bay
Blend



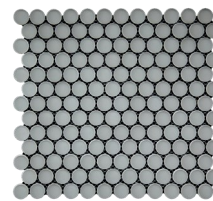
Q509-Khaki



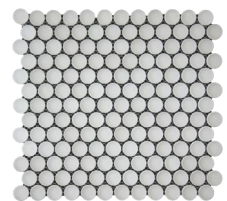
Q512-Jervis Bay
Blend



MNCD073-Doe Skin



MNCD105-Urban Mist



MNCD901-Alabastro



MNCS073-Doe Skin



MNCS105-Urban Mist



MNCS901-Alabastro



MNCP073-Doe Skin



MNCP105-Urban Mist



MNCP901-Alabastro



MNCL073-Doe Skin



MNCL105-Urban Mist



MNCL901-Alabastro



S0Y08-Linen



S0Y13-Antique



S0Y63-Taupe



A8171-Copper



A8172-Bronze



A8174-Oil Bronze



A8175-Rust



A8176-Brushed Nickel

Digga Know??



The worlds largest living structure is the Great Barrier Reef. Located on the Queensland coast and covers more than 260000 sq km.

Contact Us

Give us a call for more information about our services and products

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Visit us on the web at
www.maniscalstone.com

Australia is home to some of the worlds most beautiful natural stone structures.



Homeowners would rather have our Pilbara Mosaics in their home rather than this Pilbara Python!

